



# Ernie Williams

Senior Vice President

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## Experience

### NAI BRANNEN GODDARD, Atlanta, Georgia

Commercial Land Specialist – Involved in over \$500 million in real estate transactions with many notable achievements throughout the Atlanta real estate community. Responsible for three of the five largest land sales in Atlanta’s history and one of the largest office leasing transactions.

### Representative Transactions

#### Transaction

60 Acres for IBM to Post Properties for \$12 Million  
1,710 Acres for Ameritech in 61 Parcels  
922 Acres for IBM  
12 Acres for Home Depot  
93 Acres for Camp Creek MarketPlace  
475 Acres for Princeton Lakes

#### Market Area

Oconee County  
Jackson, Hall & Barrow Counties  
Clark & Oconee Counties  
Roswell, Georgia  
South Fulton / East Point  
City of Atlanta

### THE CAPITAL CITY GROUP, INC., Atlanta, Georgia

Founder – Specialized in land sales for corporate users, financial institutions such as insurance companies, banks, savings & loans and mixed-use landowners needing qualified land specialists to market their properties.

### ADAMS-CATES/GRUBB & ELLIS COMPANY, Atlanta, Georgia

Senior Vice President, Commercial Land Specialist – Led the company in four of five years as the top-producing broker. In 1985, ranked number one in the nation among all commercial real estate agents at Grubb & Ellis.

## Education

### TULANE UNIVERSITY, New Orleans, Louisiana

Post Graduate Work

### WAKE FOREST UNIVERSITY, Winston-Salem, North Carolina

Bachelor of Science, Mathematics

## Professional Affiliations & Designations

Atlanta Commercial Board of Realtors

Life Member

Phoenix Award

Million Dollar Club

#1 Land Producer Award, 2003, 1987, 1986, 1985

Top Five Award, 1994, 1988

Top Commercial Broker, 1984

Georgia Association of Realtors

National Association of Realtors

International Council of Shopping Centers