

# BROKER BIO

## Experience

### NAI BRANNEN GODDARD, Atlanta, Georgia

Specialist in tenant representation and commercial properties with primary focus on Class "A" and "B" office buildings. Completed transactions in all major submarkets throughout Metropolitan Atlanta with sizes ranging in excess of 150,000 square feet. Tenant representation experience includes complex transactions such as high-tech call centers, specialized law firms and corporate headquarters. Extensive involvement with buildings requiring redevelopment and repositioning for lease and sale.

### Representative Clients

Alcoa	Georgia Baptist Hospital	Opus Southeast
Aspen Marketing Services	Heller Financial	Osi
CNA Insurance	Holliday Fenoglio Fowler	Principal Life Insurance Company
Carvill	National Semiconductor	Safeco Insurance
General Electric Company	National Starch	Science Applications International

### Example Transactions

Client	Square Feet	Client	Square Feet
GE	145,000	OSI	35,452
Security First Network Bank	52,800	Aspen Marketing Services	24,495
Allied Holding	47,600	Vital Solutions	23,250
CNA Insurance	38,300	Alcoa	23,037

### Representative Projects

Project	Square Feet	Market Area	Building Type
Northlake Office Park	800,000	Northlake	Office - Class "B"
Capital City Plaza	410,000	Buckhead	Office - Class "A"
Lenox Towers	367,000	Buckhead	Office - Class "A"
DeKalb Technology Center	262,000	Northeast	Business Service
Gwinnett Commerce Center	211,000	Northeast	Office - Class "A"
1300 Parkwood	193,000	Northwest	Office - Class "A"
Hartsfield Center	145,000	South Atlanta	Office - Class "A"
Windward Oaks	130,000	North Fulton	Office - Class "B"

### BURLINGTON INDUSTRIES

Various positions including National Sales Manager for Home Furnishings Group in New York and Chicago; and Plant Manager for a furniture manufacturing plant in North Carolina.

## Education

### UNIVERSITY OF NORTH CAROLINA, Greensboro, North Carolina

Master of Business Administration, Finance

### NORTH CAROLINA STATE UNIVERSITY, Raleigh, North Carolina

Bachelor of Science, Industrial Engineering

## Professional Affiliations & Designations

Licensed Real Estate Agent, State of Georgia  
Atlanta Commercial Board of Realtors, Life Member  
Million Dollar Club, Phoenix Award Recipient (2001)  
Top Ten Producer - Office (2004)  
National Association of Industrial and Office Properties (NAIOP)  
Atlanta Chamber of Commerce, Economic Development Committee Member



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